

PLANET GREEN



Quality. Quality. Quality.

REMANUFACTURED Inkjet Cartridges

HP® | Dell® | Lexmark® | Canon®
Epson® | Brother® | Pitney Bowes®



TRI COLOR INKJET CARTRIDGE

Recycled Remanufactured in the USA 

Contact us for Dealer Pricing

800-377-1093



About Planet Green

Planet Green is an industry leader of wholesale high-quality remanufactured inkjet cartridge products. Since the company's creation over a decade ago, quality has been, and continues to be, the focus of every single activity in the company.

Our mission is to create quality products, quality services and quality relationships. With these guiding values, Planet Green continues to be the partner of choice for customers who expect nothing but the best.

Our certified state-of-the-art 35,000 square foot facility, based in California USA, exemplifies streamlined production and remanufacturing excellence. We continue to create our own manufacturing techniques and production equipment.

Utilizing leading-edge technology and top-quality supplies enables us to uphold our high standards of quality. Our passion for continuous research, development and innovation keeps us among the best of the best in an industry full of poor-quality products and sub-par remanufacturers.

Our professional management team, well-trained technicians and dedicated staff are yet another reason for our continued growth and success. They are the cornerstone for producing and delivering top-quality products and superb service to satisfied customers all over the world.

Choose Planet Green and entrust your future with a company that has a true image of quality.





Planet Green's Focus Brand remanufactured Inkjet Cartridges epitomize the quality and performance that your customers expect and count on. The Focus Brand conveys a clear cut message of high standards with a commitment to environmental responsibility.

Focus Brand Cartridges are the result of continuous investment, improvement and advancement of our employees, technology, systems & procedures as well as today's customer expectations. We are tireless in discovering and innovating new ways to produce a better inkjet cartridge, and the Focus Brand Cartridges are the result of that effort.

Performance

Focus Brand Inkjet Cartridges provide consistent and reliable performance down to the last ink drop. After all, our quality control and testing departments do not work for us; they work for our customers and have their full satisfaction in mind all the time. Our focus on remanufacturing just inkjet cartridges allows us to perfect the remanufacturing process which results in a quality product.

Quality

When it comes to our main philosophy, "Quality, Quality, Quality" would be it, and the proof is on the printed page. Focus Brand inkjet cartridges are produced under stringent quality-control procedures and strict testing guidelines. We have the best remanufactured inkjet cartridges on the market.

Value

For many years now Planet Green's Inkjet Cartridges have been considered an effective alternative to the expensive OEM cartridges, as well as the flood of sub-par and unreliable remanufactured cartridges on the market today. Focus Brand Inkjet cartridges meet the quality & performance of the OEM's at substantial savings to your customers.





Packaging

PRIVATE LABELING



Private labeling is a great way to introduce quality inkjet cartridges to your customers. We offer multiple packaging options which include your company's contact information. For more information about our private labeling solution, please contact your sales representative.



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State-of-the-Art Manufacturing

Production

- 35,000 sq ft advanced remanufacturing facility
- Five separate departments with designated staff for empties, cleaning, filling, testing and packaging
- Efficient work flow and production planning
- Rigorous training program for production staff & line managers
- Organized and spotless production floor

Stringent Production Procedures and Guidelines

- Strict production policy of using ONLY Virgin cores that must pass visual & circuit testing
- Using cartridge-specific inks formulated in the USA
- All cartridge caps are ultra-sonic welded
- Extensive testing procedures for every cartridge

Leading-Edge Equipment and Technology

- Colorfill 600 vacuum-filling machines for every cartridge station
- Dedicated in-house machine shop creating our own PG-Innovation line of automated equipment including:
 - High-tech cartridge cap removal
 - Black & color flushing systems
 - Automated filter/screen remover
 - Automated filter welders
 - Cartridge foam dryers
 - Centrifuge systems
 - Multiple custom-built Delran cleaning sinks
 - Numerous task-specific hand-held tools





Research & Development



At Planet Green continuous advancement and improvement is the result of our vigorous research and development efforts. Process engineering, production planning, automation, new technological advancements, chemical analysis, product testing and advanced technical training are only a few areas of concentration and investment.



We know the importance of investing in our future. Introducing new models, staying ahead of the technological curve and forecasting industry trends enables us to stay at the top of the remanufacturing industry. We believe in neverending research, learning and improvements.

With this attitude we can ensure that our customers have every competitive advantage to succeed.

Quality Assurance

As our Research & Development team implements quality into our products and procedures, our quality assurance team ensures that quality is consistent and guaranteed. The QA team is set up as an independent department with only the interest and expectations of the customer in mind. The proof of this set-up is demonstrated in every printed sheet that uses Planet Green cartridges.

Having solid knowledge of the inner workings of every cartridge allows us to construct our QA & testing procedures to make certain our cartridges perform to the same specifications as the original equipment manufacturer brand. Testing includes lifetime performance, duration, color breadth, and page yields.

QA Highlights

- Independent Equipment Development
- Impartial Laboratory Testing
- Pre-Certification of Vendor Supplies and Material
- Lot Inspections of Supplies and Materials
- Every Cartridge is print-tested before Packaging
- In-House Production of all Inkjets
- No Outsourcing of Units
- Monthly Quality and Procedural Evaluations
- Yearly Vendor Re-Qualification Testing

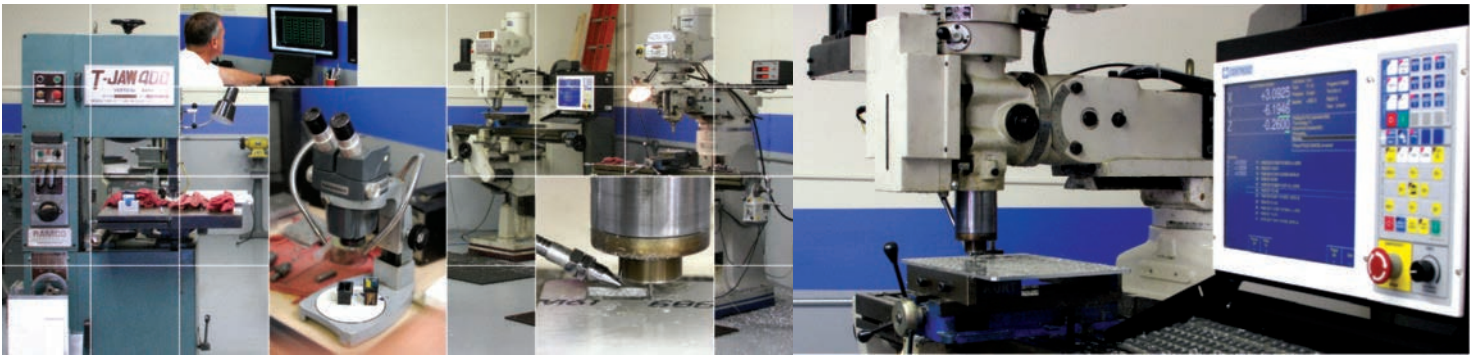


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Technology Center

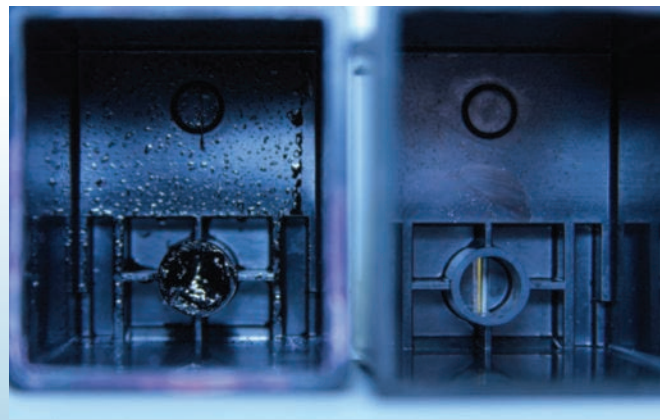
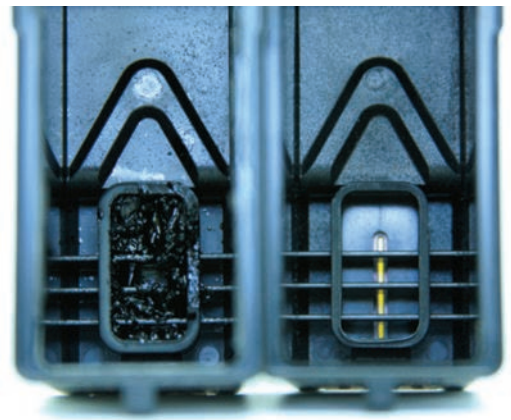
Here at Planet Green we have a long history of innovation. To produce the highest quality inkjets, we have taken control of our own technological destiny. Our in-house technology center researches, designs and creates our own equipment, tools and production systems.

A passion for improvement drives our dedicated engineers to ensure proper remanufacturing of our inkjets and stay informed about the original equipment manufacturer's new releases. To produce the highest quality products we are committed to investing in and taking charge in our own technology needs.



Leading the Industry

Planet Green has revolutionized the screen replacement process in our industry. We emphasize the importance of cleaning cartridges thoroughly and getting underneath that ink reservoir channel. This can only be done by replacing the filter screen.



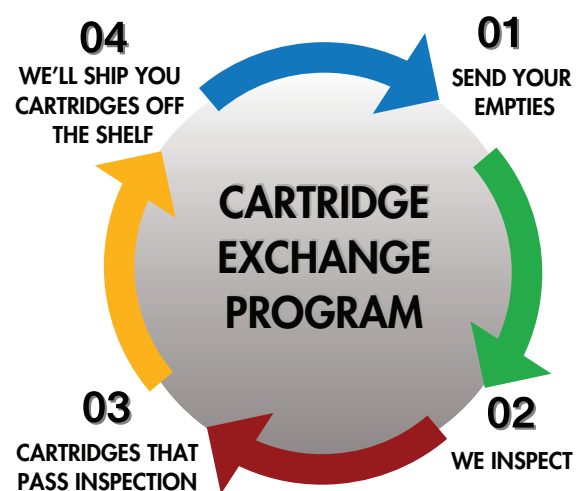


Cartridge Exchange Program

Have some empties to refill? There is only one way to get them fast and cost effective without compromising quality. Take advantage of our **InksideXchange Program** to fill your product needs.

- Turn in your empty cartridges to Planet Green
- We will visually inspect & circuit test
- For every cartridge that passes, we ship a cartridge off our shelf
- Quick turnaround time, no waiting for the refilling process
- All non-passing cartridges are sent back with your order
- Cost-effective way to get product

Call us today to get started!



We Buy Empties

We continuously need empty ink cartridges to meet our production demands.

As a remanufacturer, we have the power to pay more for the cores we need. This is an opportunity for you to make top dollar on your entire empty inkjet cartridge inventory.

So if You've Got it...We Want it!

- Competitive buy-back prices
- Free shipping
- Get your request processed online
- Response within 24 hours of your submission
- Complete inspection statement provided
- Prompt payment process



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Customer Care & Support

Planet Green knows that each customer's business and loyalty has to be earned. We work hard to provide our customers with the highest quality service & care possible. We endlessly train & test our staff on effective customer care techniques. It's important for our staff to be knowledgeable about the industry's current trends so they can keep you informed and on the leading edge of your business. We are here for you; so consider our customer care department a part of your own team.

- Account-specific sales & customer care representatives
- Cartridge & printer model technical support
- Marketing support
- Blind drop ship programs
- Same-day shipping
- Net payment terms with approved credit application
- Secured online ordering & account management
- Online empties purchasing and selling system
- Generic 4-color high-gloss boxes available
- Private labeling



Planet Green's Guarantee

We back every cartridge with a 100% satisfaction guarantee. We uphold our standards of quality to such a high level that we confidently guarantee, under normal use and storage conditions, your product will not only meet but exceed your expectations. You can confidently offer Planet Green's Focus Brand cartridges and watch your sales, profits and customer base grow.

Additionally, we warrant 100% that our equipment and supplies, under normal use and service conditions, are free from defects in both material and workmanship. Planet Green products will not cause damage, abnormal wear, or deterioration to units used within the standard manufacturer's specification.



At Planet Green we respect and value the statutes surrounding intellectual property. Our experienced legal team makes every effort to ensure all of our components and supplies are verified authentic, and are of the utmost quality.



Business Services

Direct Delivery Program (Blind Drop Ship)

Planet Green can provide direct delivery that ships our products to your customers without any reference to Planet Green. Our direct delivery programs reduce delivery time and eliminate the need to hold inventory at your location.

Personalized Service

We value our customers and ensure that we are always available to answer your questions. Every single account, small or large, will receive the absolute best service and attention. When you establish an account with Planet Green, we will allocate to you one of our professional and experienced account managers who will ensure your complete satisfaction.

Multiple Payment Options

For easy & efficient service we accept Visa, MasterCard, American Express as well as C.O.D. and wire transfers. Net Terms are available upon request and submission of a completed credit application.

Online Customer Care Center

Today's business environment demands speed, accuracy and efficiency. With this in mind, we have developed our online account manager to provide you with the necessary tools and flexibility to keep your business running.

Planet Green's online account manager allows you to:

- Place and expedite orders
- Drop ship to your customers
- Request various shipping methods
- Track order status
- Download sales and marketing materials
- Utilize cartridge and printer reference guides
- Receive email notifications regarding news & product releases
- Request quick RMA's
- Edit or update your account information



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Our Commitment to the Environment



PLANET GREEN'S COMMITMENT TO THE ENVIRONMENT

Consider these facts:

- More than 300 million printer cartridges end up in our landfills on a yearly basis. That translates into more than \$450 million being thrown away.
- Approximately 90% of printer cartridges are recyclable, but only 20% are being recycled. Excess ink and toner residue can filter into our water supply.
- More than two ounces of oil are used for the production of every inkjet cartridge. That means we're going through more than 4,000,000 gallons of oil for single-use cartridges each year.
- The recovery and reuse of empty printer cartridges diverts millions of cubic feet of material from waste disposal, saving us the millions of tax dollars needed to pay for additional landfill management.

Planet Green recognizes that business has a direct and indirect impact on the environment. Our goal is to achieve sustainability through calculated decisions, measurable results and direct impact. As a remanufacturer, Planet Green provides an answer for people who are looking to purchase recycled products and to keep their cartridges out of landfills. We offer an alternative to the standard end-of-life model for these items by extending their lifecycle and closing the loop on their production. We take this job seriously and extend it to our business philosophy and practices.



Energy Use

Planet Green has taken proactive measures to minimize energy use in its 35,000 square foot facility.

Packaging

An effort to reuse and source packaging material has been made with our Focus brand cartridge packaging, which is made up of over 30% recycled material.

Water Conservation

Water is an integral part of the remanufacturing process, and we have done our part to improve our process and reduce the use of this valuable resource.

Waste

Planet Green is constantly striving to recycle, reuse and reduce its waste throughout the office and warehouse.

Branding

All of our company ventures including websites, boxes, sales brochures & marketing material, even our company name, reflect our continuous environmental commitment.

Regulatory Compliance

Frequent inspections ensure compliance with regulatory codes established by City of Los Angeles Fire and Public Works department.

Planet Green's environmental policy is imbedded in the company's mission. Future generations are relying on our implementation of such simple acts and we feel strongly about your support of aftermarket products. We appreciate your efforts in working with Planet Green today for a greener tomorrow.



PLANET GREEN

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As President and CEO of Planet Green, I would like to offer my sincerest "Thank you" to our loyal customers. We truly appreciate and value your business. Your continued support throughout the years, attests to my belief that focus on absolute quality and integrity is the foundation to a truly long-lasting relationship.

Since Planet Green's inception over a decade ago, we have worked vigorously to produce a quality product that you, our valued customer, can proudly stand behind. My commitment to absolute quality, has enabled me to build a solid reputation within this industry. The steadfast commitment of our customers over the years, has afforded us the opportunity to produce over 200,000 cartridges per month, all in the United States, with the utmost standards of quality securely intact.

Of course, none of this would have been possible without the hard work, dedication and passion of the Planet Green team. Each member of our staff has embraced the philosophy of "Quality. Quality. Quality." and incorporated this credo into each and every action they undertake. I am very lucky to be working side-by-side with such extraordinary individuals, without whom I would not be where I am today.

It is my personal and professional goal to ensure that Planet Green becomes the source you demand, trust and love; for quality remanufactured inkjet cartridges for many more years to come. Planet Green is here to work harder for you than ever, because each individual within our organization realizes that without our valued customers, there would be no Planet Green.

Thank you for the confidence you have placed in us. We will do everything possible to continue to earn your trust and business.

Sincerely,

Sean Levi
Founder / CEO



PLANET GREEN

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